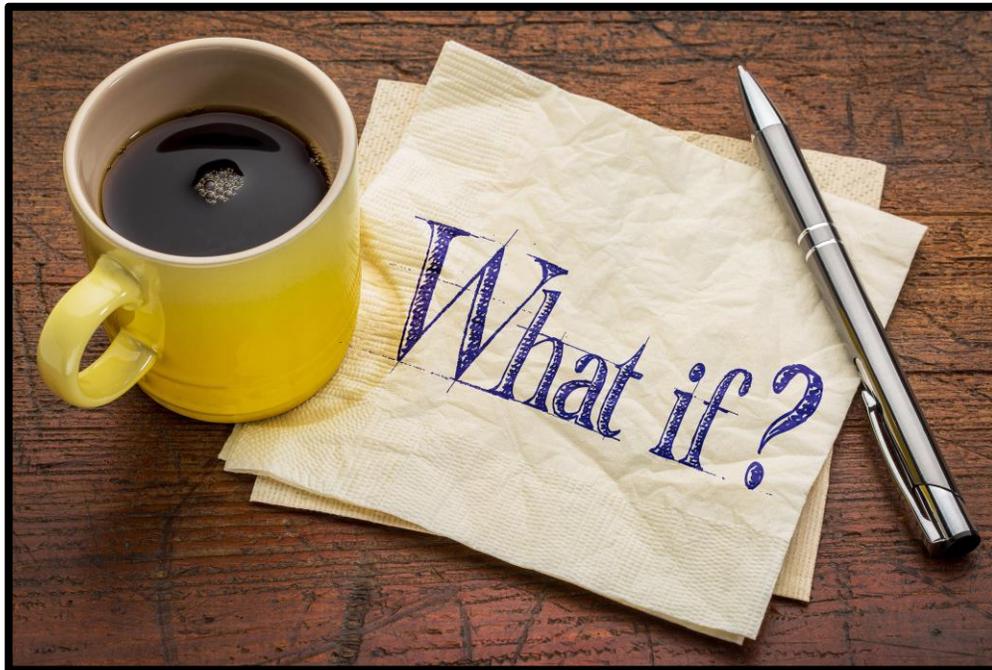


**An Employer's Guide
to the Cost of
Temporary Staffing
with Experienced
Attorneys
(Hint – It's surprisingly
affordable!)**

What's Inside

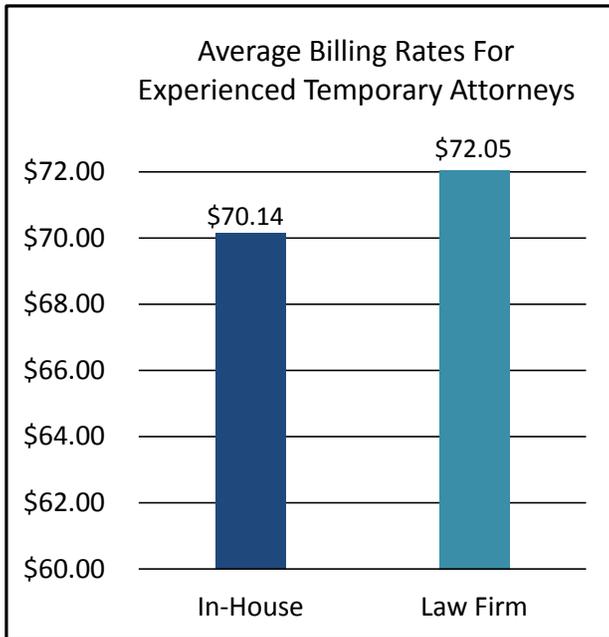
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Overview



The “**alternative legal staffing**” model can mean many different things in our current industry, and includes a wide range of staffing variations. An increasingly popular variation – both in law firms and in-house legal departments – involves using highly trained attorneys with very specific practice area expertise to work on a temporary basis for a particular project and period of time. This staffing “alternative” can be surprisingly efficient and economical as compared to the use of the traditional permanent law firm associate or the permanent in-house counsel model. The following is a review of some of our Chicago-based cost data which highlights the efficiency of using this alternative legal staffing model.

Experienced Temporary Attorneys



For the calculation of employer costs when working with a third-party staffing firm, an attorney's **billing rate** is the key term. The staffing firm sets a billing rate by taking into account the following factors: the attorney's pay rate, payroll costs, insurance, benefits and profit margin.



MSLS Example:

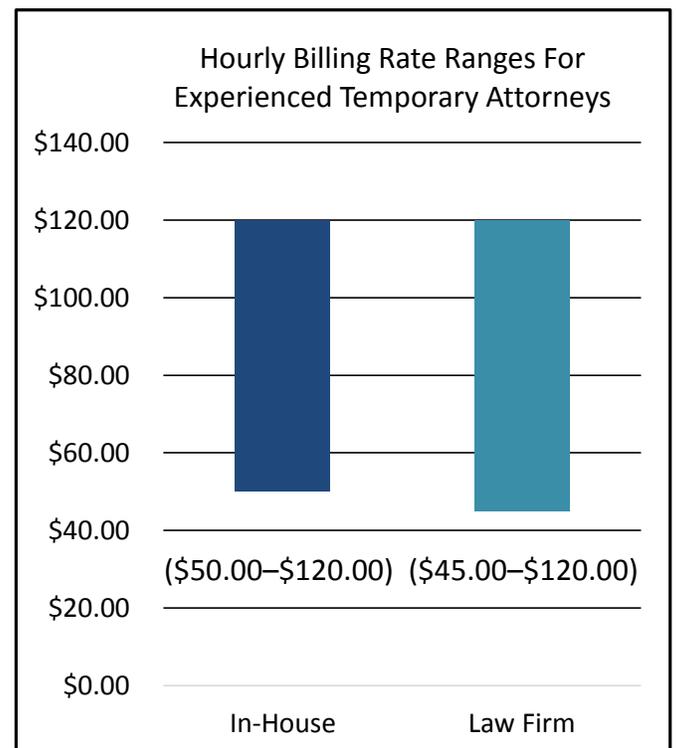
We staffed multiple large law firm trained corporate transactional attorneys for a healthcare company to review hundreds of customer and vendor agreements. The billing rate was \$60 per hour – well below the cost of using outside counsel.

MSLS Example:

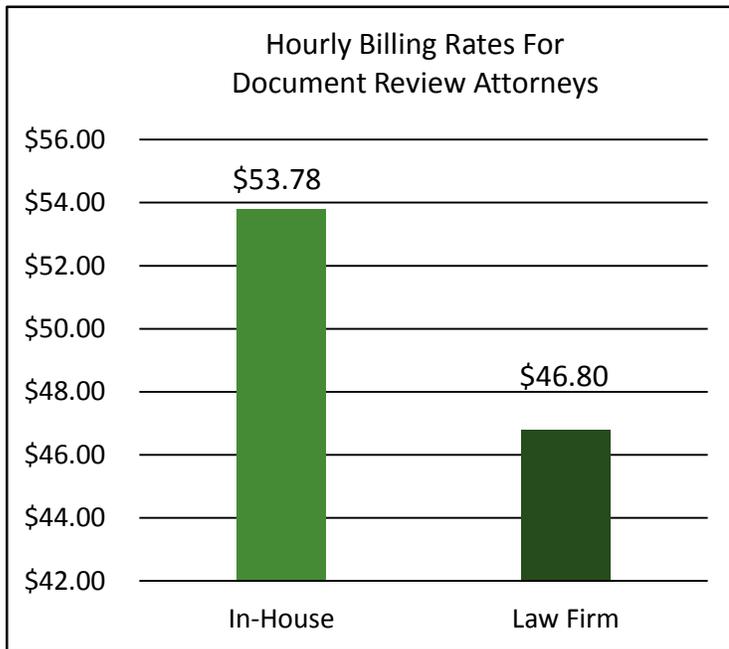
We staffed a real estate attorney with 20+ years of BigLaw and in-house experience with an AmLaw 50 firm to handle overflow projects at the partner level. Ongoing full and part-time assistance provided to the law firm at a billing rate of \$120 per hour.



The **billing rate ranges** of experienced temporary attorneys vary greatly depending on the attorney's level of experience and substantive practice specialty, as well as the complexity of the project and level of responsibility required to accomplish the project.



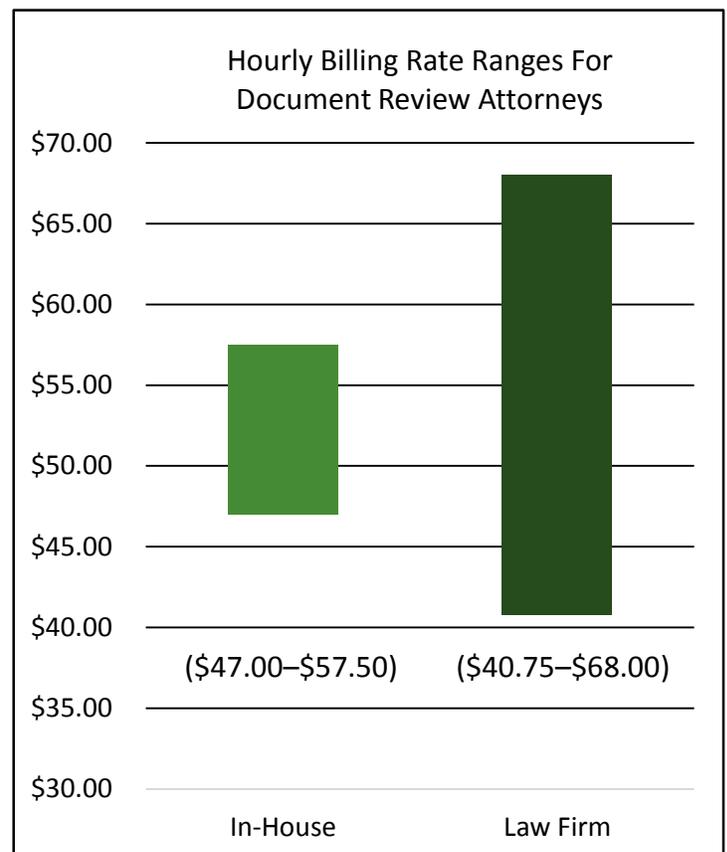
Document Review Attorneys



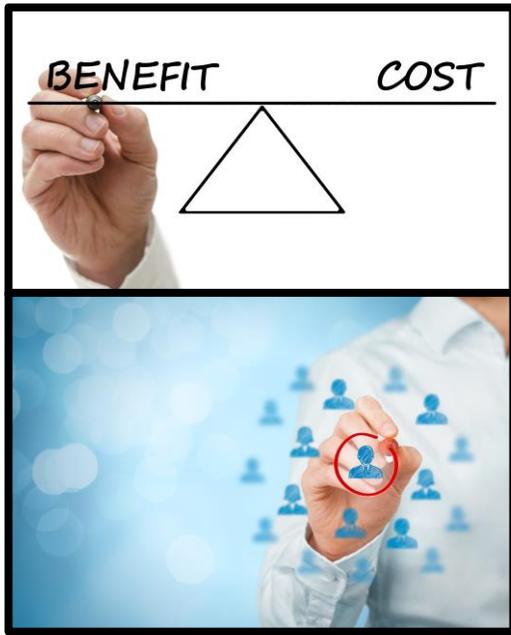
MSLS Example:

We staffed a large law firm trained/long-term contact litigation attorney for document review, response to discovery and research on a sophisticated antitrust matter. Billing rate for the attorney was \$50 per hour.

The **billing rate ranges** for document review attorneys vary based on the sophistication of the work, location of the project and client cost constraints. Our data is based on a group of substantive and sophisticated document review projects in the Chicago area.



Conclusion



If your law firm or in-house legal department has not explored the possibility of using experienced temporary attorneys with practice area expertise, you may be missing a highly cost-effective alternative to standard permanent attorney or outside counsel staffing. We would be delighted to discuss how this staffing alternative may be an effective option for you. Please contact us directly if you would like a complimentary proposal on any of your upcoming project needs.



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McCormack Schreiber Legal Solutions assists law firm and corporate clients with their temporary and contract attorney staffing needs, as well as the staffing of paralegals, patent agents and other legal personnel. As an affiliate company of McCormack Schreiber Legal Search, Legal Solutions is uniquely positioned with an extensive database of highly qualified candidates to efficiently staff projects of all types and sizes, including long term substantive assignments and document review projects. We welcome the opportunity to work closely with you to meet all of your attorney search and legal staffing needs.

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